



# INTERIM REPORT JANUARY–MARCH 2013

SWECO AB (publ)

8 May 2013

## **JANUARY – MARCH 2013**

- Net sales of SEK 1,931.6 million (1,909.6).
- Operating profit of SEK 135.3 million (232.0).
- Operating margin of 7.0 per cent (12.1).
- Profit after tax of SEK 102.2 million (165.0) and earnings per share of SEK 1.11 (1.80).
- Net debt of SEK 378.0 million (317.9).

### **Comments from CEO Tomas Carlsson:**

- Operating profit reached SEK 135 million and the top-performing business area was Sweco Sweden, with an operating margin of close to 10 per cent. Earnings were impacted by significant calendar effects that amounted to around SEK 90 million. Adjusted for calendar effects, the largest business areas, Sweden, Norway and Finland, showed essentially unchanged operating margins compared to the first quarter of 2012, which is satisfactory under the circumstances.
- At the same time, Sweco is being increasingly affected by the current economic headwind. Among other things, the market for industrial services in Finland worsened during the period and we are seeing a persistently low level of demand in Russia. Continuous measures are being taken to adapt operations to the existing conditions in these markets.
- Sweco was awarded several major contracts during the period, including design management for a new commuter train line under Helsinki, a total survey of bridge standards in four regions of Russia and engineering design for expanded power transmission from the Forsmark nuclear power plant.
- Sweco stands strong even in an economic downturn. Our growth strategy is unchanged – we will continue our trajectory of profitable growth, both organically and through acquisitions.

## PROFIT AND FINANCIAL POSITION

### Net sales and profit, January – March 2013

The Sweco Group's net sales rose by 1 per cent to SEK 1,931.6 million (1,909.6). Organic growth was negative at –2 per cent, while acquisition-driven growth reached 4 per cent. Foreign exchange effects resulting from a stronger Swedish krona had a negative impact on growth of 1 per cent. Organic growth was negatively affected by calendar effects equal to 5 per cent. Adjusted for calendar effects, organic growth was 3 per cent.

Profit summary, SEK M	Jan-Mar 2013	Jan-Mar 2012
Sweco Sweden	104.5	138.5
Sweco Norway	25.5	69.1
Sweco Finland	14.4	15.8
Sweco Central & Eastern Europe	-1.3	2.6
Sweco Russia	-6.6	-2.8
Sweco Industry	3.9	21.2
Group-wide, etc.	-5.1	-12.4
<b>Operating profit</b>	<b>135.3</b>	<b>232.0</b>
Consolidated net financial items	-1.0	-6.2
<b>Profit before tax</b>	<b>134.3</b>	<b>225.8</b>

Operating profit was SEK 135.3 million (232.0). The decrease of SEK 96.7 million is explained mainly by calendar effects, which had a negative impact on operating profit of around SEK 90 million. Operating margin for the Group was 7.0 per cent (12.1).

Sweco Sweden reported net sales of SEK 1,060.3 million (1,030.9). Operating profit was SEK 104.5 million (138.5) and operating margin was 9.9 per cent (13.4).

Net sales for Sweco Norway totalled SEK 448.9 million (472.5) and operating profit reached SEK 25.5 million (69.1). Operating margin was 5.7 per cent (14.6).

Sweco Finland achieved an operating profit of SEK 14.4 million (15.8) and an operating margin of 6.5 per cent (10.1). During the reporting period, FMC contributed net sales of SEK 187.9 million, an operating profit of SEK 12.2 million and an operating margin of 6.5 per cent.

The negative earnings trend in Russia is due to a persistently weak market in the infrastructure segment and restructuring charges to adapt the organisation to structurally lower demand.

The drop in earnings for Sweco Industry is attributable to a clear downturn in the industrial market in Finland. Temporary redundancies are being carried out to adapt the organisation to current demand levels.

Consolidated profit was burdened with acquisition-related costs of SEK 0.1 million (12.1) and amortisation of acquisition-related intangible assets of SEK 10.1 million (10.3).

Operating profit before amortisation of acquisition-related intangible assets (EBITA) was SEK 145.4 million (242.3) and the margin was 7.5 per cent (12.7).

The billing ratio, including all administrative personnel, was 72.6 per cent (73.9).

The number of normal working hours in the first quarter of 2013 was 481 (505). This is mainly due to the fact that the Easter holiday fell mainly in the first quarter of 2013, compared to the second quarter of 2012.

Profit before tax was SEK 134.3 million (225.8). The Group's net financial items amounted to SEK –1.0 million (–6.2), and included foreign exchange effects of SEK 2.7 million (–0.9).

Profit after tax was SEK 102.2 million (165.0).

Return on equity was 24.0 per cent (29.0) and return on capital employed was 25.1 per cent (31.9).

No significant transactions with related parties have taken place.

### Earnings per share

Earnings per share amounted to SEK 1.11 (1.80) before dilution and SEK 1.11 (1.80) after dilution.

### Investments

Investments in equipment totalled SEK 21.6 million (26.0) and referred mainly to computers and other IT investments. Depreciation of equipment amounted to SEK 24.8 million (21.2) and amortisation of intangible assets to SEK 12.3 million (13.1).

Purchase consideration paid for the acquisition of companies amounted to SEK 19.7 million (777.5) and had an effect of SEK –8.9 million (–485.4) on the Group's cash and cash equivalents.

### Cash flow and financial position

The Group's cash flow from operating activities was SEK 63.5 million (79.6).

Cash and cash equivalents amounted to SEK 325.5 million (432.0). Disposable cash and cash equivalents including unutilised bank overdraft facilities at the end of the reporting period totalled SEK 919.6 million (1,120.5). Interest-bearing debt is reported at SEK 703.5 million (749.9). The net interest-bearing liability was SEK 378.0 million (317.9).

The net debt/equity ratio was 22.0 per cent (20.6). The equity/assets ratio was 34.8 per cent (31.8).

After the end of the reporting period, dividends were paid to Sweco AB's shareholders in a total amount of SEK 296.2 million (274.0).

### Employees

The number of employees at 31 March 2013 was 7,737 (7,563). The average number of employees in the Group during the period was 7,591 (6,986). The Sweco Group gained 34 employees through acquisitions during the period.

### Organisation

Since 1 January 2013, FMC Group's industrial consultants are part of Sweco Industry. As a result of the reorganisation, 123 employees and annual sales of approximately SEK 80 million have been transferred from Sweco Finland to Sweco Industry.

### Parent Company

The Parent Company recorded net sales of SEK 59.9 million (42.1), all of which refers to intra-group services. Profit after net financial items was SEK -7.7 million (-17.4). Investments in equipment amounted to SEK 3.8 million (0.4) and cash and cash equivalents at the end of the period totalled SEK 46.0 million (104.8).

### THE SWECO SHARE

Sweco is listed on NASDAQ OMX Stockholm. The closing bid price for the Sweco B share at 31 March 2013 was SEK 77, an increase of 5 per cent during the year. The OMX Stockholm General Index rose by 9 per cent over the same period.

At the request of shareholders, 3,300 class A shares were converted to class B shares during the period with the support of the conversion clause in the Articles of Association. The total number of votes thereafter amounts to 17,592,212.3, of which the A shares correspond to 9,378,364 votes and the B shares to 82,138,848.3 votes.

The total number of shares at the end of the period was 91,516,847, of which 9,378,364 were of class A and 82,138,483 were of class B. After deduction of treasury shares, the number of shares outstanding at 31 March 2013 was 91,135,382, of which 9,378,364 were of class A and 81,757,018 were of class B.

### Treasury shares

During the period Sweco repurchased 98,300 class B shares for a total of SEK 7.1 million, which is equal to SEK 72.67 per share. Sweco thus held 381,465 class B shares in treasury at 31 March 2013. The treasury shares correspond to 0.4 per cent of the total number of shares and 0.3 per cent of the votes.

### OPERATIONS AND MARKET

The engineers, architects and environmental experts at Sweco are working together to contribute to the development of a sustainable society. With more than 7,700 employees in twelve countries, the Sweco Group is one of the largest players in Europe. Every year, Sweco carries out projects in some 80 countries worldwide.

Operations are conducted in six business areas: Sweco Sweden, Sweco Norway, Sweco Finland, Sweco Central & Eastern Europe, Sweco Russia and Sweco Industry.

Sweco is well positioned for profitable growth. The Group has market-leading positions in Sweden, Norway and Finland and solid niche positions in several countries in Central and Eastern Europe. Sweco's home markets have generally higher GDP growth and healthier public finances than the European average. With a profitability and financial strength at the top of the industry, Sweco has capacity to grow faster than the market average, both organically and through acquisitions.

The first quarter was characterised by a mainly stable market for the largest business areas, Sweden, Norway and Finland. The general economic situation is affecting certain sub-segments, primarily building-related services in the housing sector. The markets in Russia and Poland remained weak and the market for industrial services in Finland worsened during the quarter.

The need for investment in urban and regional development is stimulating long-term demand for Sweco's services. The underlying drivers are urbanisation and rising living standards, which are contributing to a need for infrastructure, industrial production, energy production and construction. At the same time, there are increasingly stringent requirements for sustainable development of society and adaptation to climate change. This is creating demand for services in areas like energy efficiency improvements, environmental impact assessments, renewable energy solutions, effective traffic planning, water supply systems, wastewater treatment and soil/site remediation.

## Sweco Sweden

Net sales and profit	Jan-Mar 2013	Jan-Mar 2012
Net sales, SEK M	1,060.3	1,030.9
Operating profit, SEK M	104.5	138.5
Operating margin, %	9.9	13.4
No. of employees at end of period	3,448	3,259

Sweco Sweden is the country's leading provider of consulting engineering services and the Group's largest business area, with more than 3,400 employees in some 50 locations. Services are offered in the areas of Architecture, Structural Engineering, Building Service Systems, Infrastructure, Water & Environment, Project Management, Energy Systems, Geographical IT and Institutional Services.

Sweco Sweden also has project exports to countries in Eastern Europe, Africa, Asia, the Middle East and Latin America.

The period was characterised by stable market development in most areas of operation. Continued weak demand was noted in certain sub-segments, particularly for building-related services in the housing sector. Interest in Sweco's wide service offering in sustainable urban development has continued to grow and strong long-term demand is anticipated.

During the quarter, Sweco was commissioned by the Swedish Transport Administration to plan parts of the Hamnbanan project, which will increase capacity for rail freight transports to the Port of Gothenburg. Sweco was also chosen by the Swedish national grid operator (Svenska Kraftnät) to design three new power lines that will reinforce transmission of electricity from the Forsmark nuclear power plant. Sweco's architects won a competition for rebuilding and expansion of Kungälv Hospital, with the addition of 220 beds.

## Sweco Norway

Net sales and profit	Jan-Mar 2013	Jan-Mar 2012
Net sales, SEK M	448.9	472.5
Operating profit, SEK M	25.5	69.1
Operating margin, %	5.7	14.6
No. of employees at end of period	1,152	1,092

Sweco is one of Norway's leading engineering consultancies, with around 1,150 employees. The Norwegian business area is organised in five divisions: Energy, Building & Construction, Building Service Systems, Vest and Water, Planning & Transportation.

Development in the Norwegian market remains stable and strong. Extensive investments in the road and railway network are creating a favourable long-term market for Sweco. The energy area is also showing healthy demand, above all with regard to electric power production. Investments in commercial properties are rising and demand in the housing sector remains robust. However, certain parts of the industrial sector are showing continued slowing, above all in the export industries.

In the first quarter Sweco won a number of prominent contracts in Norway, such as a new residential development project on behalf of NCC in Bergen with a total area of 70,000 square metres. The project has an explicit environmental focus and will involve all of Sweco's Norwegian disciplines. After the end of the period, Sweco was selected to plan a new section of Road E134 between Gvammen and Århus in the county of Telemark. Among other things, the assignment includes a 9.4 km tunnel that will be one of Norway's longest road tunnels.

## Sweco Finland

Net sales and profit	Jan-Mar 2013	Jan-Mar 2012
Net sales, SEK M	219.7	156.0
Operating profit, SEK M	14.4	15.8
Operating margin, %	6.5	10.1
No. of employees at end of period	1,245	1,255

Sweco Finland includes FMC Group, with more than 1,100 employees, which provides services with a focus on structural engineering, building service systems, energy and environment. The business area also includes Sweco PM, which primarily offers project management services to clients in the infrastructure, construction and industrial sectors.

During the period, FMC Group's 123 industrial consultants in AIRIX Teollisuus were transferred to the Sweco Industry business area.

Demand for Sweco's building-related services in Finland was relatively stable during the period, in spite of a generally weakening business climate in the country. However, a continued drop in demand is being noted for services in the housing sector. Long-term demand is awaited for public facilities such as schools and hospitals. Development is also positive in the renovation, rebuilding and expansion sector.

New assignments during the period include rebuilding and renovation of the Olympic Stadium in Helsinki, where Sweco has been given total responsibility for structural engineering. Sweco has also been chosen to provide procurement and design management ser-

vices in connection with Centrumslingan, Helsinki's large-scale initiative to build a new commuter train line under the city.

Another notable contract was awarded for engineering design of Finland's largest underground car park, which will be built in Espoo and provide space for more than 2,000 cars.

### Sweco Central & Eastern Europe

Net sales and profit	Jan-Mar 2013	Jan-Mar 2012
Net sales, SEK M	56.2	66.4
Operating profit, SEK M	-1.3	2.6
Operating margin, %	-2.3	3.9
No. of employees at end of period	828	886

Sweco Central & Eastern Europe has more than 800 employees and is active in Estonia, Latvia, Lithuania, Poland, the Czech Republic, Slovakia and Bulgaria.

Demand for energy and environmental services is relatively good throughout the business area. The Baltics are also seeing robust demand in the infrastructure area and investments in the private industries. The Polish market remains very weak with regard to infrastructure and architecture. The Czech Republic is noting continued healthy demand in the water supply segment and Bulgaria is showing stable demand for Sweco's services.

Ongoing use of the EU structural funds 2014–2020 to support less developed regions in the European Union is expected to stimulate long-term demand for the business area's services.

Examples of new assignments include construction management for a power transmission line between the cities of Tartu and Sindi in Estonia, and engineering design of a new district heating plant in Kaunas, Lithuania. In Poland Sweco has been chosen for planning of a connection road in Targowisko and construction inspection of the road between Brzesko and Krzyż. In Slovakia Sweco will upgrade the wastewater systems in the cities of Jarovce, Rusovce and Cunovo and in the Czech Republic Sweco will be responsible for mapping of runoff areas leading to the Vltava River. In Bulgaria, Sweco will perform a status assessment of the Zhekov Vir dam.

### Sweco Russia

Net sales and profit	Jan-Mar 2013	Jan-Mar 2012
Net sales, SEK M	14.2	32.5
Operating profit, SEK M	-6.6	-2.8
Operating margin, %	-46.8	-8.5
No. of employees at end of period	219	347

Sweco Russia has around 200 employees and offers services in Infrastructure and Water & Environment. Sweco Russia also coordinates project exports from the other business areas to Russia.

While Sweco Russia's activities in the water and environment area are stable, the market situation for infrastructure services remains weak. Steps have been taken to adapt the organisation to lower structural demand and further measures will be taken. Through restructuring, the number of employees in the Russian units was reduced by around 80 during the period.

Despite unfavourable market development, Sweco won several new contracts. In Ufa Sweco will study the financial and socioeconomic conditions for a road toll system around the city. In Yaroslavl Sweco will investigate the potential to optimise routes for the city's public transport. In addition, several contracts were awarded regarding studies for expansion and modernisation of existing wastewater treatment plants.

### Sweco Industry

Net sales and profit	Jan-Mar 2013	Jan-Mar 2012
Net sales, SEK M	190.1	192.8
Operating profit, SEK M	3.9	21.2
Operating margin, %	2.0	11.0
No. of employees at end of period	829	709

Sweco Industry is the Group's resource for qualified industrial consulting services. The business area's capabilities include studies, planning, engineering and project management services for expansion and development of industrial facilities. With some 580 employees in Finland, 230 in Sweden and 20 in Norway, Sweco Industry is one of the Nordic region's largest industrial engineering consultancies. Sweco Industry also has operations in Russia, Eastern Europe and South America. The business area works with a focus on the energy, chemical and petro-chemical, pulp and paper, mining and mineral industries, as well as off-shore projects.

In Sweden, the market for industry-related services remains stable with healthy demand primarily in the mining industry and upgrading of pulp and paper mills. In contrast, a distinct downturn is being noted in the market situation for the Finnish industrial consultants. A number of major industrial investments have been postponed, above all in the energy sector and the pulp and paper industry, and one large ongoing project has been cancelled. Around 150 employees have been given notice of temporary redundancy to adapt operations to the current market conditions.

A few notable contracts during the period were awarded in connection with a new production unit at Fermion's pharmaceutical plant in Oulu, Finland, project management services for a new biofuel-fired boiler at Vattenfall's CHP plant in Nyköping, Sweden, and several new assignments for clients like Metso, Neste Jacobs, Outotec and Kemira.

#### ACQUISITIONS

During the quarter, Sweco acquired the Norwegian consulting engineering firm of Planstyring AS with 28 employees.

Sweco has also acquired the Norwegian building service systems company MEK-Consult AS with six employees.

#### EVENTS AFTER THE END OF THE REPORTING PERIOD

##### 2013 Share Savings Scheme

In accordance with the Board's proposal, Sweco's 2013 Annual General Meeting resolved to implement a long-term share savings scheme for up to 80 senior executives and other key staff in the Sweco Group. For additional information see the Board's complete proposal for the long-term share savings scheme, which can be found on Sweco's website.

#### ACCOUNTING POLICIES

Sweco complies with the International Financial Accounting Standards (IFRS) and interpretations of these (IFRIC) that have been endorsed by the European Commission for application in the EU. This interim report is presented in accordance with IAS 34, Interim Financial Reporting, the Swedish Annual Accounts Act and the Swedish Financial Reporting Board's recommendation RFR 2, Accounting for Legal Entities. With effect from 1 January 2013, Sweco applies IAS 1, Presentation of Financial Statements (Presentation of Items of Other Comprehensive Income), the amended IAS 19, Employee Benefits, and IFRS 13, Fair Value Measurement.

One change is that the Group no longer applies the "corridor approach" and instead recognises all actuarial gains and losses in other comprehensive income. The expected return on plan assets is based on the discount rate that is used for calculating the pension liability. The difference between the actual and ex-

pected return on plan assets is recognised in other comprehensive income. The comparison periods have therefore been adjusted accordingly. The Group's comprehensive income for the full year 2012 has been adjusted by SEK +127.7 million. Operating profit has been adjusted by SEK +22.3 million, deferred tax by SEK -6.2 million, translation differences by SEK -2.0 million and revaluation of defined benefit pension plans by SEK +113.6 million, of which SEK -44.2 million refers to tax. The balance sheet at 31 December 2012 has also been adjusted. Financial assets have been reduced by SEK 42.3 million, non-current liabilities have been reduced by SEK 1.8 million and equity has been reduced by SEK 40.5 million. The Group's comprehensive income for the period January-March 2012 has been adjusted by SEK -0.9 million. Operating profit has been adjusted by SEK +0.7 million, deferred tax by SEK -0.2 million and translation differences by SEK -1.4 million. The balance sheet at 31 March 2012 has also been adjusted. Financial assets have been increased by SEK 45.6 million, non-current liabilities have been increased by SEK 214.7 million and equity has been reduced by SEK 169.1 million. However, the change has had no effect on net cash flow.

In other respects, the accounting and valuation standards applied by the Group are the same as those described in Note 1 of the annual report for 2012.

In this report, the amounts in brackets refer to the same period of the previous year.

#### RISKS AND UNCERTAINTIES

The significant risks and uncertainties affecting the Sweco Group and the Parent Company include business risks tied to the general economic trend and investment spending in different markets, the ability to attract and retain competent personnel and the effects of political decisions. The Group is also exposed to different types of financial risk, such as foreign exchange risk, interest rate risk and credit risk. No significant risks are assessed to have arisen aside from those presented on page 82, "Risks and risk management", of Sweco's annual report for 2012.

#### NORMAL WORKING HOURS IN 2013

The number of normal working hours in 2013, based on the year's volume-weighted operating mix, is broken down as follows:

Quarter 1: 481 (505),	-24
Quarter 2: 476 (461),	+15
Quarter 3: 522 (515),	+7
Quarter 4: 484 (487),	-3
Total 2013: 1,963 (1,968),	-5

#### FINANCIAL CALENDAR 2013

Interim report January-June	18 July 2013
Interim report January-September	5 November 2013
Year-end report 2013	14 February 2014

## OUTLOOK

The market for consulting engineering and architectural services is generally good, although Sweco is also being increasingly affected by the weak market conditions and has noted further slowing in certain segments. Despite this, continued positive development is awaited in most areas of operation. Sweco's ambition is to achieve sustained profitable growth by strengthening its market positions in the Nordic region and in Central and Eastern Europe. Sweco's healthy finances, leading market positions in several important growth areas and wide offering of services provide a solid platform for stable long-term development.

Stockholm, 8 May 2013

Tomas Carlsson  
President & CEO

This report has not been examined by the company's independent auditors.

Tomas Carlsson, President & CEO  
Telephone +46 8 695 66 60 / +46 70 552 92 75  
tomas.carlsson@sweco.se

Jonas Dahlberg, CFO  
Telephone +46 8 695 63 32 / +46 70 347 23 83  
jonas.dahlberg@sweco.se

Bo Jansson, Senior Vice President, Head of IR  
Telephone +46 8 695 66 06 / +46 73 412 66 06  
bo.jansson@sweco.se

**SWECO AB (publ)** Corp. ID no. 556542-9841  
Gjörwellsgatan 22, Box 34044,  
SE-100 26 Stockholm, Sweden  
Telephone +46 8 695 60 00, Fax +46 8 695 66 10  
E-mail: info@sweco.se www.swecogroup.com

Sweco discloses the information provided herein pursuant to the Securities Markets Act and/or the Financial Instruments Trading Act. The information was submitted for publication on 8 May 2013, 11:15 CET.

<b>Income statement, SEK M</b>	<b>Jan-Mar 2013</b>	<b>Jan-Mar 2012</b>	<b>Apr 2012 - Mar 2013</b>	<b>Full year 2012</b>
Net sales	1,931.6	1,909.6	7,525.5	7,503.5
Other operating income	-	-	12.5	12.5
Other external expenses	-430.4	-417.6	-1,830.2	-1,817.4
Personnel costs	-1,328.4	-1,225.7	-4,942.0	-4,839.3
Amortisation/depreciation and impairment	-37.5	-34.3	-180.9	-177.7
<b>Operating profit</b>	<b>135.3</b>	<b>232.0</b>	<b>584.9</b>	<b>681.6</b>
Net financial items	-1.0	-6.2	-23.3	-28.5
<b>Profit before tax</b>	<b>134.3</b>	<b>225.8</b>	<b>561.6</b>	<b>653.1</b>
Income tax expense	-32.1	-60.8	-148.5	-177.2
<b>Profit for the period</b>	<b>102.2</b>	<b>165.0</b>	<b>413.1</b>	<b>475.9</b>
Profit for the period attributable to:				
Owners of the Parent Company	101.0	164.2	407.2	470.4
Non-controlling interests	1.2	0.8	5.9	5.5
Earnings per share attributable to owners of the Parent Company, SEK				
- Basic	1.11	1.80	4.46	5.15
- Diluted	1.11	1.80	4.46	5.15
Average number of shares	91,135,382	91,430,321	91,280,650	91,354,385
Average number of shares after dilution	91,135,382	91,430,321	91,280,650	91,354,385
Dividend per share, SEK	-	-	-	3.25

<b>Statement of comprehensive income, SEK M</b>	<b>Jan-Mar 2013</b>	<b>Jan-Mar 2012</b>	<b>Apr 2012 - Mar 2013</b>	<b>Full year 2012</b>
<b>Profit for the period</b>	<b>102.2</b>	<b>165.0</b>	<b>413.1</b>	<b>475.9</b>
<b>Items that will not be reclassified to profit or loss</b>				
Revaluation of defined benefit pensions, net after tax <sup>1)</sup>	-	-	113.6	113.6
<b>Items that may be reclassified subsequently to profit or loss</b>				
Translation differences	-50.8	1.7	-65.1	-12.6
<b>Comprehensive income for the period</b>	<b>51.4</b>	<b>166.7</b>	<b>461.6</b>	<b>576.9</b>
Profit for the period attributable to:				
Owners of the Parent Company	50.9	166.0	456.9	572.0
Non-controlling interests	0.5	0.7	4.7	4.9
<sup>1)</sup> Tax on revaluation of defined benefit pensions	-	-	-44.2	-44.2

<b>Cash flow statement, SEK M</b>	<b>Jan-Mar 2013</b>	<b>Jan-Mar 2012</b>	<b>Apr 2012 - Mar 2013</b>	<b>Full year 2012</b>
Cash flow from operating activities before changes in working capital and paid tax	157.5	251.9	668.8	763.2
Paid tax	-72.1	-92.8	-177.0	-197.7
Changes in working capital	-21.9	-79.5	-93.1	-150.7
<b>Cash flow from operating activities</b>	<b>63.5</b>	<b>79.6</b>	<b>398.7</b>	<b>414.8</b>
Cash flow from investing activities	-30.3	-502.7	-183.1	-655.5
Cash flow from financing activities	-51.1	635.8	-293.7	393.2
<b>Cash flow for the period</b>	<b>-17.9</b>	<b>212.7</b>	<b>-78.1</b>	<b>152.5</b>

<b>Balance sheet, SEK M</b>	<b>31 Mar 2013</b>	<b>31 Mar 2012</b>	<b>31 Dec 2012</b>
Goodwill	1,384.2	1,466.0	1,418.1
Other intangible assets	131.1	176.4	144.6
Property, plant and equipment	282.9	245.5	288.5
Financial assets	39.6	97.4	28.9
Current assets excl. cash and cash equivalents	2,776.1	2,438.7	2,400.3
Cash and cash equivalents incl. short-term investments	325.5	432.0	366.8
<b>Total assets</b>	<b>4,939.4</b>	<b>4,856.0</b>	<b>4,647.2</b>
Equity attributable to owners of the Parent Company	1,696.1	1,526.3	1,651.7
Non-controlling interests	22.3	17.9	22.3
<b>Total equity</b>	<b>1,718.4</b>	<b>1,544.2</b>	<b>1,674.0</b>
Non-current liabilities	808.2	1,097.6	833.5
Current liabilities	2,412.8	2,214.2	2,139.7
<b>Total equity and liabilities</b>	<b>4,939.4</b>	<b>4,856.0</b>	<b>4,647.2</b>
Pledged assets	1.8	257.7	1.8
Contingent liabilities	180.7	230.8	194.3

<b>Changes in equity, SEK M</b>	<b>Jan-Mar 2013</b>			<b>Jan-Mar 2012</b>		
	Equity attributable to owners of the Parent Company	Non-controlling interests	Total equity	Equity attributable to owners of the Parent Company	Non-controlling interests	Total equity
Equity, opening balance	1,651.7	22.3	1,674.0	1,493.2	10.5	1,503.7
Effect of changed accounting standard	-	-	-	-168.2	-	-168.2
<b>Adjusted equity, opening balance</b>	<b>1,651.7</b>	<b>22.3</b>	<b>1,674.0</b>	<b>1,325.0</b>	<b>10.5</b>	<b>1,335.5</b>
Comprehensive income for the period	50.9	0.5	51.4	166.0	0.7	166.7
Distribution to the shareholders	-	-0.5	-0.5	-	-	-
Holdings of non-controlling interests in acquired companies	-	-	-	-	6.9	6.9
Acquisition of non-controlling interests	-	-	-	0.1	-0.2	-0.1
Issue of treasury shares	-	-	-	46.9	-	46.9
Repurchase of treasury shares	-7.1	-	-7.1	-12.0	-	-12.0
Share savings schemes	0.6	-	0.6	0.3	-	0.3
<b>Equity, closing balance</b>	<b>1,696.1</b>	<b>22.3</b>	<b>1,718.4</b>	<b>1,526.3</b>	<b>17.9</b>	<b>1,544.2</b>

Key ratios <sup>1)</sup>	Jan-Mar 2013	Jan-Mar 2012	Full year 2012
Operating margin, %	7.0	12.1	9.1
Profit margin, %	7.0	11.8	8.7
Billing ratio, %	72.6	73.9	74.2
Return on equity, %	24.0	29.0	29.9
Return on capital employed, %	25.1	31.9	34.0
Net debt/equity ratio, %	22.0	20.6	24.4
Net debt/EBITDA, %	0.5	0.4	0.5
Equity/assets ratio, %	34.8	31.8	36.0
Earnings per share, SEK			
- Basic	1.11	1.80	5.15
- Diluted	1.11	1.80	5.15
Equity per share for profit attributable to owners of the Parent Company, SEK			
- Basic	18.61	16.71	18.10
- Diluted	18.61	16.71	18.10
Interest-bearing liabilities, SEK M	703.5	749.9	776.1
Of which, liabilities to credit institutions	703.5	749.1	776.1
Average number of employees	7,591	6,986	7,336
Number of shares on closing date	91,135,382	91,342,847	91,233,682
Number of shares after dilution on closing date	91,135,382	91,342,847	91,233,682
Number of shares after full dilution on closing date	91,135,382	91,342,847	91,233,682
Number of class B treasury shares	381,465	174,000	283,165

<sup>1)</sup> The definitions of key ratios are unchanged and can be found in Sweco's annual report for 2012.

### Net sales, operating profit, operating margin and average number of employees for the period January-March

Business area	Net sales SEK M		Operating profit SEK M		Operating margin %		Average no. of employees	
	2013	2012	2013	2012	2013	2012	2013	2012
Sweco Sweden	1,060.3	1,030.9	104.5	138.5	9.9	13.4	3,282	3,121
Sweco Norway	448.9	472.5	25.5	69.1	5.7	14.6	1,196	1,138
Sweco Finland	219.7	156.0	14.4	15.8	6.5	10.1	1,166	786
Sweco Central & Eastern Europe	56.2	66.4	-1.3	2.6	-2.3	3.9	751	833
Sweco Russia	14.2	32.5	-6.6	-2.8	-46.8	-8.5	269	347
Sweco Industry	190.1	192.8	3.9	21.2	2.0	11.0	911	746
Group-wide, eliminations, etc. <sup>1)</sup>	-57.8	-41.5	-5.1	-12.4	-	-	16	15
<b>Total Group</b>	<b>1,931.6</b>	<b>1,909.6</b>	<b>135.3</b>	<b>232.0</b>	<b>7.0</b>	<b>12.1</b>	<b>7,591</b>	<b>6,986</b>

<sup>1)</sup> Operating profit for group-wide consists mainly of the Parent Company's loss of SEK -6.6 million (-11.0).

### Acquisition of subsidiaries and operations

In the period under review Sweco acquired Planstyring AS and MEK-Consult AS with a total of 34 employees. Based on the preliminary purchase price allocations, these acquisitions have affected the Group's balance sheet and cash and cash equivalents as shown in the table below. During the period the acquired companies have contributed net sales of SEK 11.7 million and operating profit of SEK 1.0 million. If all of the companies had been acquired at 1 January 2013, the contribution would have been around SEK 12 million to net sales and around SEK 1 million to operating profit. The period's transaction costs for the acquisitions are recognised in operating profit and amounted to SEK 0.0 million. Total transaction costs for these acquisitions in this period and earlier periods amount to SEK 0.2 million.

Acquisitions, SEK M	Acquisitions
Intangible assets	16.5
Property, plant and equipment	0.3
Current assets	21.0
Deferred tax	-0.7
Other current liabilities	-17.4
<b>Total consideration</b>	<b>19.7</b>
Unsettled purchase price commitments	-3.5
Settled purchase price commitments for acquisitions in earlier years	1.6
Cash and cash equivalents in acquired companies	-8.9
<b>EFFECT ON THE GROUP'S CASH AND CASH EQUIVALENTS</b>	<b>8.9</b>

### Fair value of financial instruments

The Group's financial assets measured at fair value amounted to SEK 17.3 million (16.9). The derivative instruments are forward exchange contracts and the fair value of these is estimated based on quoted prices for forward exchange contracts on the balance sheet date (Level 2). The fair value of unquoted financial assets is determined through the use of valuation techniques (observable market inputs), such as recent transactions, quoted prices of similar instruments and discounted cash flows. When there are no reliable inputs available for determining fair value, financial assets are measured at historical cost (Level 3). There were no transfers between any of the levels during the period.

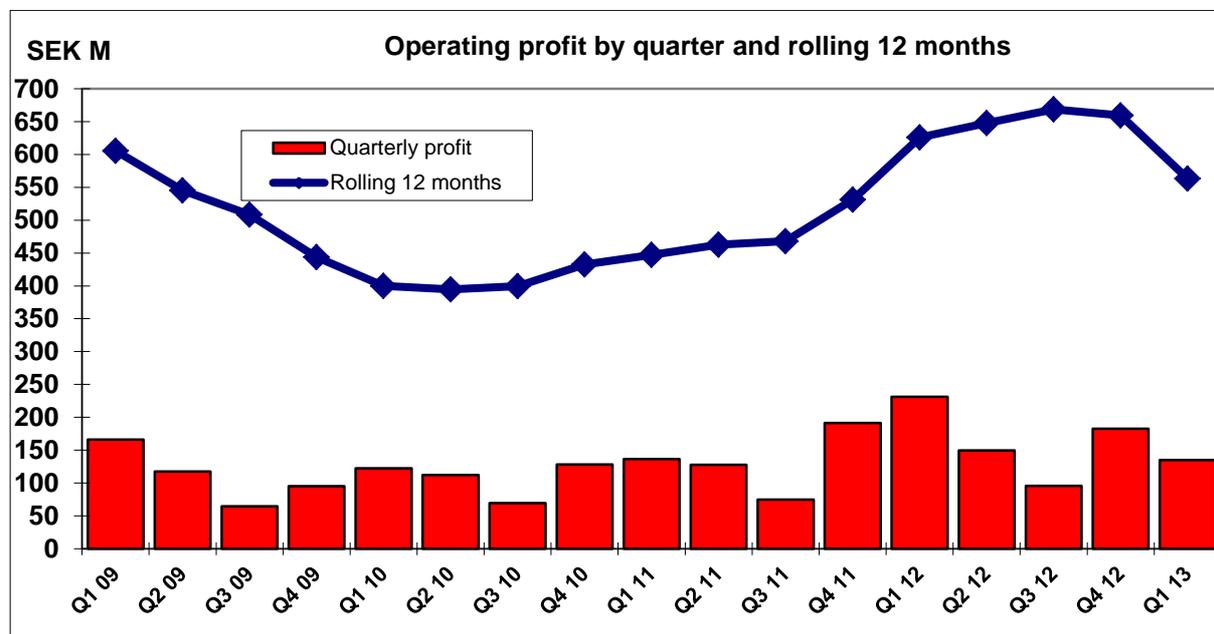
<b>Parent Company income statement, SEK M</b>	<b>Jan-Mar 2013</b>	<b>Jan-Mar 2012</b>	<b>Full year 2012</b>
Net sales	59.9	42.1	214.4
Other external expenses	-49.2	-40.4	-202.1
Personnel costs	-14.4	-10.1	-45.6
Amortisation/depreciation and impairment	-2.9	-2.6	-10.7
<b>Operating loss</b>	<b>-6.6</b>	<b>-11.0</b>	<b>-44.0</b>
Net financial items	-1.1	-6.4	433.5
<b>Profit/loss after net financial items</b>	<b>-7.7</b>	<b>-17.4</b>	<b>389.5</b>
Appropriations	-	-	-86.8
<b>Profit/loss before tax</b>	<b>-7.7</b>	<b>-17.4</b>	<b>302.7</b>
Income tax expense	-	-	-70.1
<b>Profit/loss after tax</b>	<b>-7.7</b>	<b>-17.4</b>	<b>232.6</b>

<b>Parent Company balance sheet, SEK M</b>	<b>31 Mar 2013</b>	<b>31 Dec 2012</b>
Intangible assets	6.2	6.9
Property, plant and equipment	15.9	14.3
Financial assets	1,109.8	1,111.9
Current assets	1,005.9	1,662.8
<b>Total assets</b>	<b>2,137.8</b>	<b>2,795.9</b>
Equity	1,256.1	1,270.8
Untaxed reserves	88.0	88.0
Non-current liabilities	669.3	670.6
Current liabilities	124.4	766.5
<b>Total equity and liabilities</b>	<b>2,137.8</b>	<b>2,795.9</b>

Five-year overview <sup>1)</sup>	Apr 2012- Mar 2013	2012 <sup>2)</sup>	2011	2010	2009
Net sales, SEK M	7,525.5	7,503.5	5,987.6	5,272.4	5,338.7
Operating profit, SEK M	584.9	681.6	531.3	432.7	443.6
Profit before tax, SEK M	561.6	653.1	526.8	423.7	443.6
Operating margin, %	7.8	9.1	8.9	8.2	8.3
Billing ratio, %	73.8	74.2	73.9	73.4	73.6
Return on equity, %	24.0	29.9	25.6	19.9	19.6
Return on capital employed, %	25.1	34.0	34.2	26.5	27.5
Net debt/equity ratio, %	22.0	24.4	-9.4	-16.8	-26.2
Equity/assets ratio, %	34.8	36.0	46.2	47.8	50.6
Earnings per share, SEK					
- Basic	4.46	5.15	4.11	3.31	3.31
- Diluted	4.46	5.15	4.11	3.28	3.28
Dividend per share, SEK	-	3.25	3.00	3.00	2.00
Redemption amount per share, SEK	-	-	-	-	2.00
Average number of employees	7,489	7,336	5,772	4,986	5,082

<sup>1)</sup> The definitions of key ratios are unchanged and can be found in Sweco's annual report for 2012.

<sup>2)</sup> Due to changed accounting standards, the figures for 2012 have been restated.



<b>Business area</b>	<b>2013 Q1</b>	<b>2012 Q4<sup>1)</sup></b>	<b>2012 Q3<sup>1)</sup></b>	<b>2012 Q2<sup>1)</sup></b>	<b>2012 Q1<sup>1)</sup></b>	<b>2011 Q4</b>	<b>2011 Q3</b>	<b>2011 Q2</b>	<b>2011 Q1</b>
Net sales, SEK M									
Sweco Sweden	1,060.3	1,130.3	820.9	1,013.8	1,030.9	1,053.2	750.5	923.3	869.7
Sweco Norway	448.9	456.3	349.3	438.2	472.5	405.7	307.2	339.5	349.4
Sweco Finland	219.7	263.8	214.4	259.3	156.0	27.0	21.4	23.9	20.1
Sweco Central & Eastern Europe	56.2	85.4	61.7	68.1	66.4	86.5	54.3	60.8	54.9
Sweco Russia	14.2	28.0	6.7	27.2	32.5	44.4	33.1	27.1	5.1
Sweco Industry	190.1	179.9	142.9	191.9	192.8	210.0	137.6	157.3	144.5
Group-wide, eliminations, etc.	-57.8	-50.2	-38.6	-55.4	-41.5	-40.7	-30.0	-25.2	-23.0
<b>Total Group</b>	<b>1,931.6</b>	<b>2,093.5</b>	<b>1,557.3</b>	<b>1,943.1</b>	<b>1,909.6</b>	<b>1,786.1</b>	<b>1,274.1</b>	<b>1,506.7</b>	<b>1,420.7</b>
Operating profit, SEK M									
Sweco Sweden	104.5	134.4	45.6	94.7	138.5	139.2	53.4	113.6	106.1
Sweco Norway	25.5	94.8	27.6	20.8	69.1	45.2	26.7	16.4	37.6
Sweco Finland	14.4	26.7	32.8	29.5	15.8	0.3	2.2	2.9	1.9
Sweco Central & Eastern Europe	-1.3	0.7	1.6	1.7	2.6	5.3	-1.1	0.6	-3.2
Sweco Russia	-6.6	-21.2	-9.0	-3.0	-2.8	5.9	3.0	1.7	-0.3
Sweco Industry	3.9	-10.6	1.3	12.1	21.2	14.0	4.1	3.8	3.0
Group-wide, eliminations, etc.	-5.1	-24.2	-1.1	-5.6	-12.4	-18.3	-13.2	-11.0	-8.5
<b>Total Group</b>	<b>135.3</b>	<b>200.6</b>	<b>98.8</b>	<b>150.2</b>	<b>232.0</b>	<b>191.6</b>	<b>75.1</b>	<b>128.0</b>	<b>136.6</b>
Operating margin, %									
Sweco Sweden	9.9	11.9	5.6	9.3	13.4	13.2	7.1	12.3	12.2
Sweco Norway	5.7	20.8	7.9	4.8	14.6	11.1	8.7	4.8	10.8
Sweco Finland	6.5	10.2	15.3	11.4	10.1	1.0	10.5	12.0	9.5
Sweco Central & Eastern Europe	-2.3	0.8	2.7	2.4	3.9	6.1	-2.1	1.1	-5.9
Sweco Russia	-46.8	-75.8	-135.5	-11.1	-8.5	13.5	8.9	6.2	-5.1
Sweco Industry	2.0	-5.9	0.9	6.3	11.0	6.7	3.0	2.4	2.1
<b>Total Group</b>	<b>7.0</b>	<b>9.6</b>	<b>6.3</b>	<b>7.7</b>	<b>12.1</b>	<b>10.7</b>	<b>5.9</b>	<b>8.5</b>	<b>9.6</b>

<sup>1)</sup> Due to changed accounting standards, all quarters in 2012 have been restated.