



Sustainable engineering & design

Year-end report 2008

Record profit and powerful growth

- Operating profit improved by 38 per cent to SEK 596.3 million (432.5).
- Operating margin was 10.8 per cent (9.5).
- Net sales increased by 21 per cent to SEK 5,522.8 million (4,569.5).
- Profit before tax was SEK 588.2 million (425.7).
- Profit after tax was SEK 402.9 million (303.3), equal to earnings per share of SEK 4.68 (3.53).
- The Board proposes a dividend of SEK 2.00 (2.00) per share.

Income statement

Income statement, SEK M	Oct-Dec 2008	Oct-Dec 2007	Full year 2008	Full year 2007
Net sales	1,560.0	1,309.9	5,522.8	4,569.5
Other operating income	4.0	-	12.8	-
Other external expenses	-457.1	-362.0	-1,496.1	-1,201.7
Personnel costs	-906.8	-788.1	-3,331.5	-2,860.0
Amortisation/depreciation and impairment losses	-40.4	-24.1	-111.7	-75.3
Operating profit	159.7	135.7	596.3	432.5
Net financial items	-0.4	-2.4	-8.1	-6.8
Profit before tax	159.3	133.3	588.2	425.7
Income tax expense	-62.9	-39.3	-185.3	-122.4
Profit after tax	96.4	94.0	402.9	303.3

Earnings per share attributable to
equity holders of the Parent
Company, SEK

- Basic EPS	1.12	1.11	4.68	3.53
- Diluted EPS	1.11	1.09	4.65	3.46

Net sales growth

- Full year 21 per cent
- Q4-Q4 19 per cent

Operating profit growth

- Full year 38 per cent
- Q4-Q4 18 per cent

Full year EPS growth 33 per cent

Balance sheet

Balance sheet, SEK M	31 Dec 2008	31 Dec 2007
Goodwill	771.7	599.4
Other intangible assets	69.6	36.8
Tangible assets	191.2	162.2
Financial assets	59.0	39.5
Current assets excl. cash and cash equivalents	1,599.7	1,408.1
Cash and cash equivalents	321.3	192.0
Total assets	3,012.5	2,438.0
Equity attributable to equity holders of the Parent Company	1,401.9	931.9
Minority interest	12.9	18.4
Total equity	1,414.8	950.3
Non-current liabilities	134.1	98.1
Current liabilities	1,463.6	1,389.6
Total equity and liabilities	3,012.5	2,438.0
Contingent liabilities	0.4	-

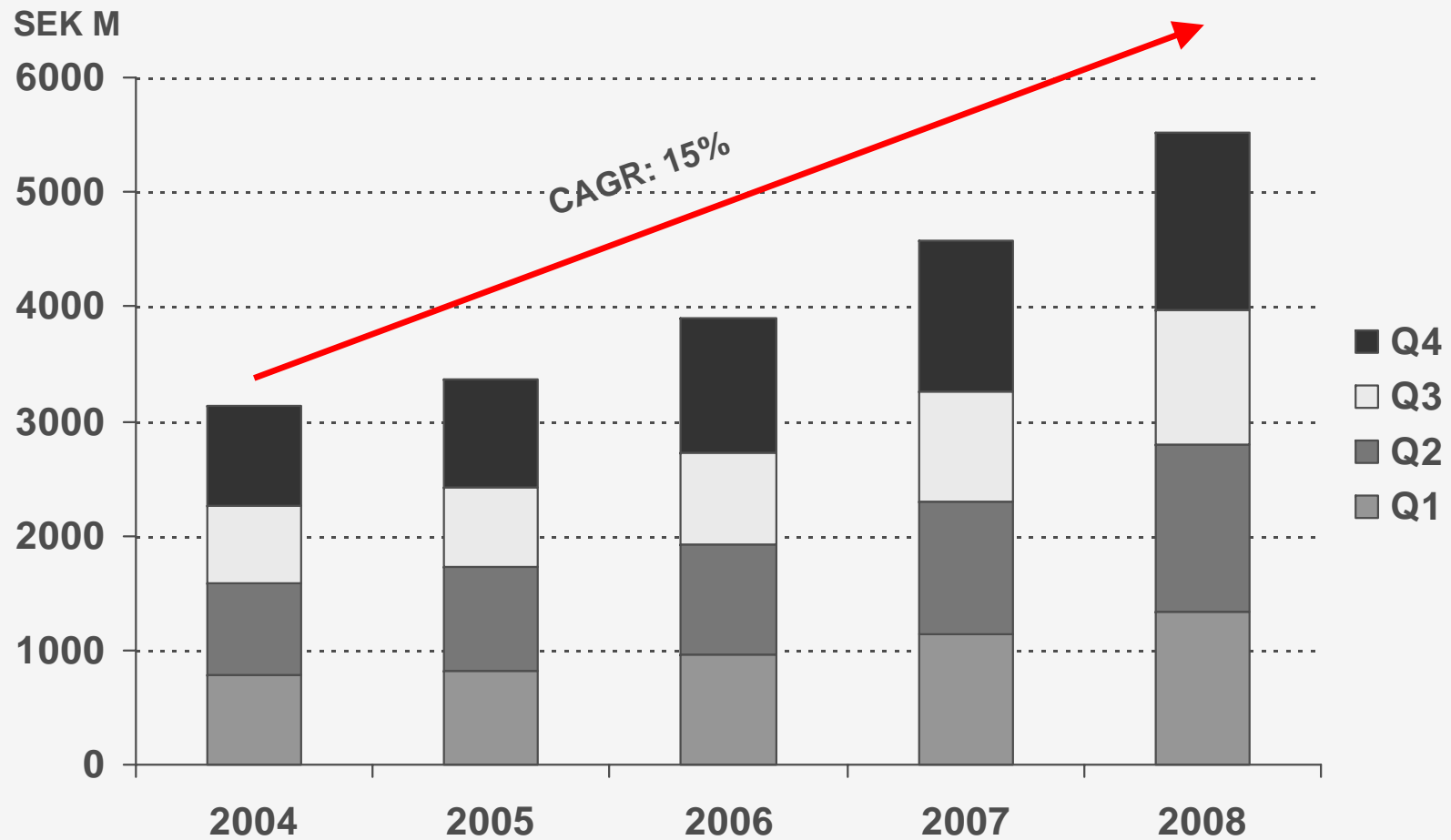
- Strong financial position
- Equity/assets ratio of 47 per cent (39).
- Disposable cash and cash equivalents and unutilised bank overdraft facilities of SEK 812.7 million (751.7).
- Net receivables of SEK 160.1 million.

Adjustments of resources

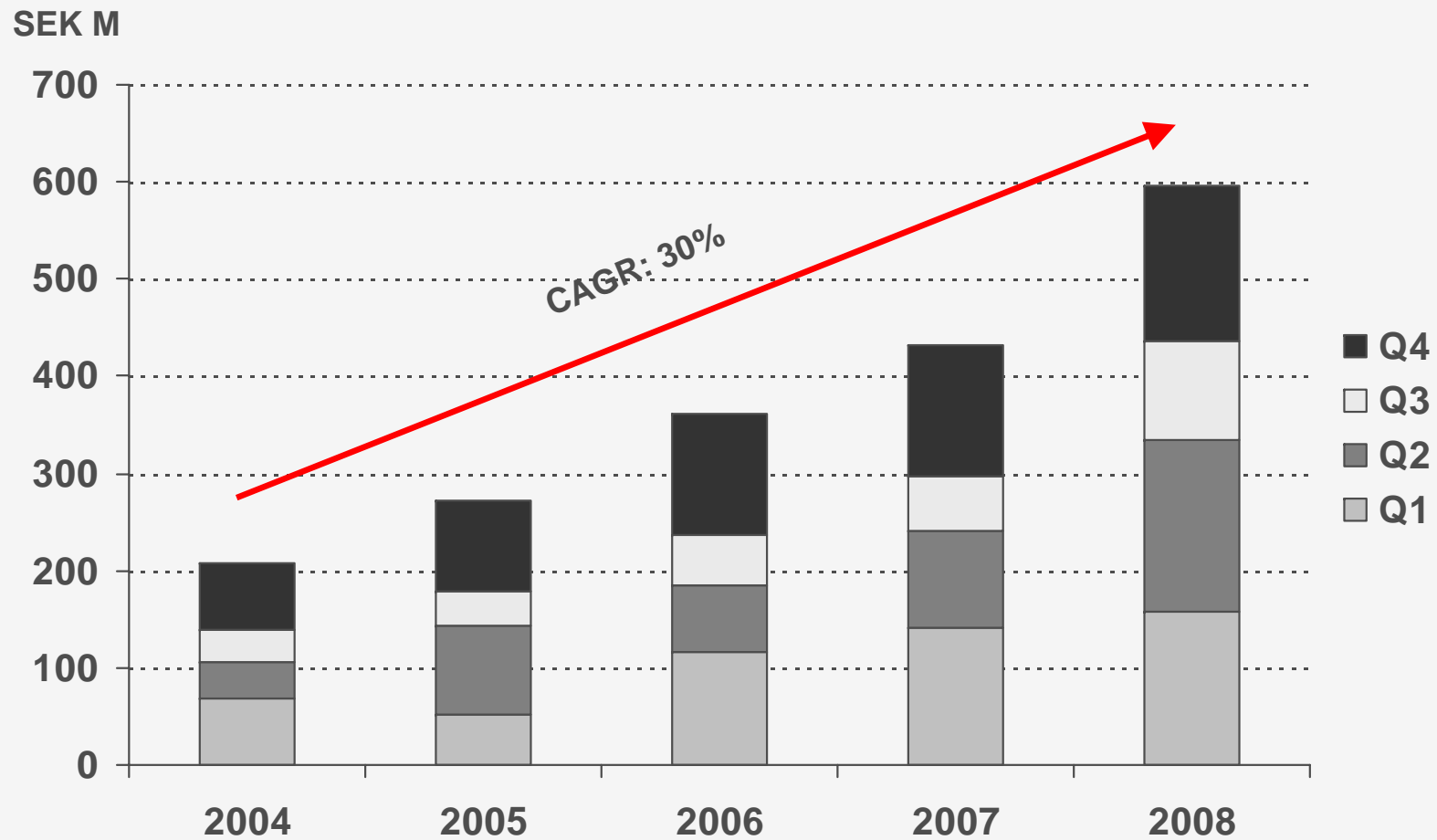
Full Time Equivalents

Company	Temp. lay-off and termination	Divestures	Total	Date
Sweco Industry, Finland	134	168	= 302	Febr 09
Sweco Finland	37	-	= 37	Febr 09
Sweco CEE, Estonia	20	-	= 20	Dec 08/Febr 09
	191	168	= 359	

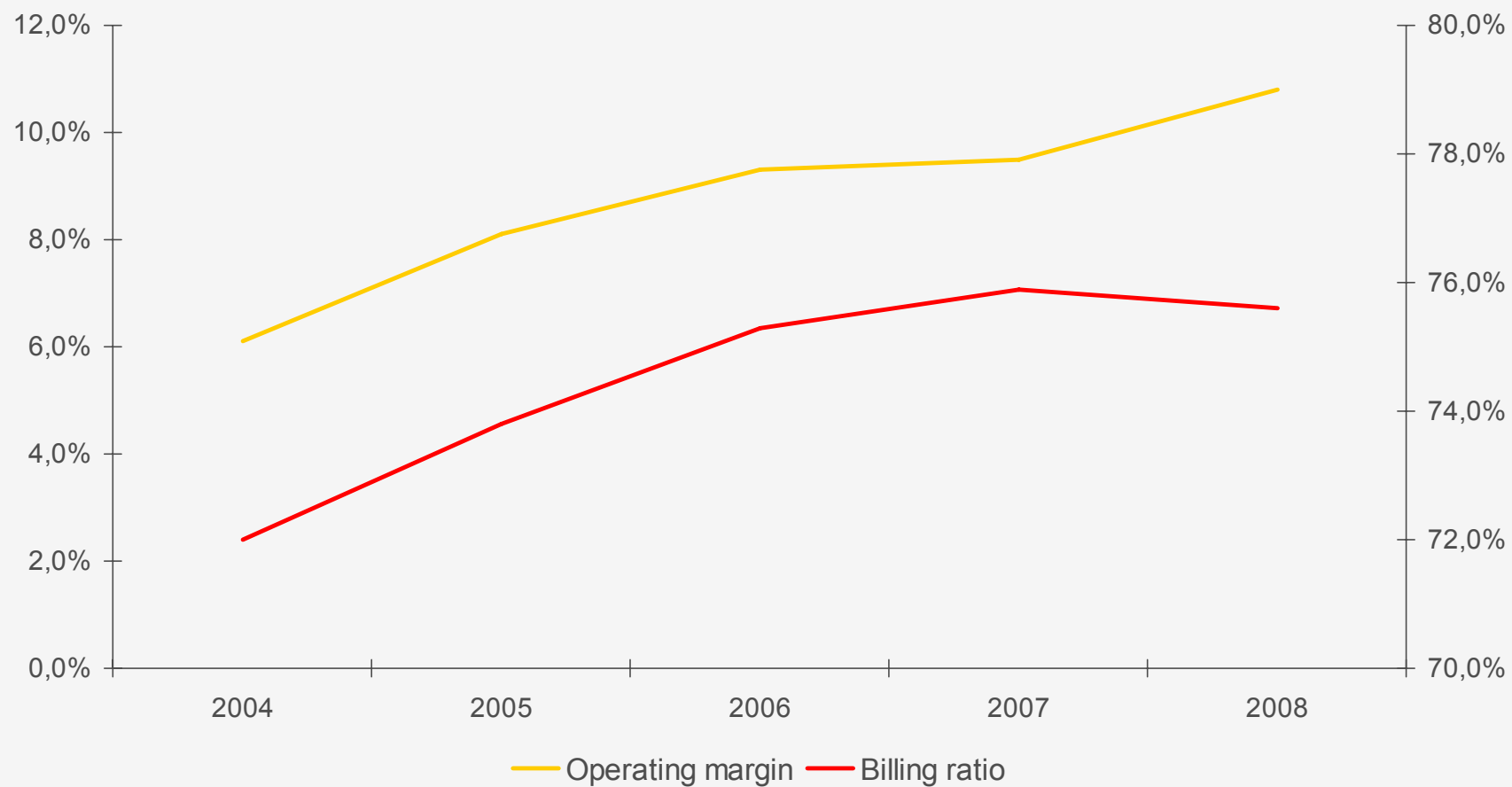
Continued strong sales growth



Continued strong operating profit growth



Operating margin and billing ratio



Sensitivity analysis

			Effect +/-	
	+/-		Cash flow/ operating profit	Earnings per share ¹
Hourly fee:	SEK 10	=	SEK 70 M	SEK 0.58
Billing ratio:	1% -point	=	SEK 61 M	SEK 0.51
Personnel costs:	1%	=	SEK 33 M	SEK 0.28

¹) After 28% standard tax

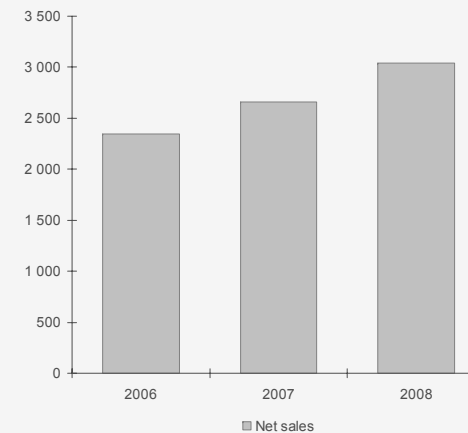
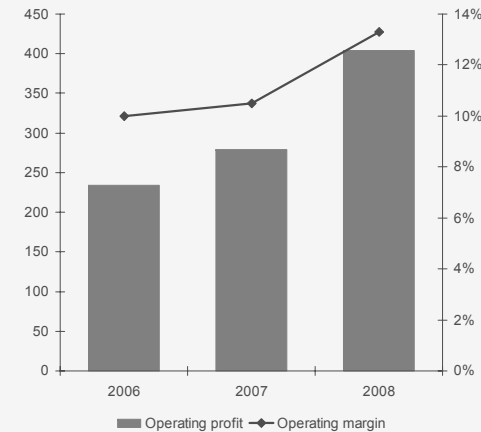
Sweco's financial targets

	Target	Performance
<u>Profitability</u>		
Operating margin	>12 %	10.8 %
<u>Balance sheet</u>		
Equity/asset ratio	>30 %	47 %
<u>Dividend policy</u>		
Dividend of profit after tax	>50 %	43 %

Sweco Sweden

Highlights

- Net sales increased by 14 per cent – Organic growth.
- Strong growth in earnings - Profit improved 45 per cent.
- Operating margin up from 10.5 to 13.3 per cent.
- Outlook remains positive for infrastructure, energy, water & environment and geographical IT. Declining demand is observed in the structural design and architectural segments.
- Order backlog is back to normal level.

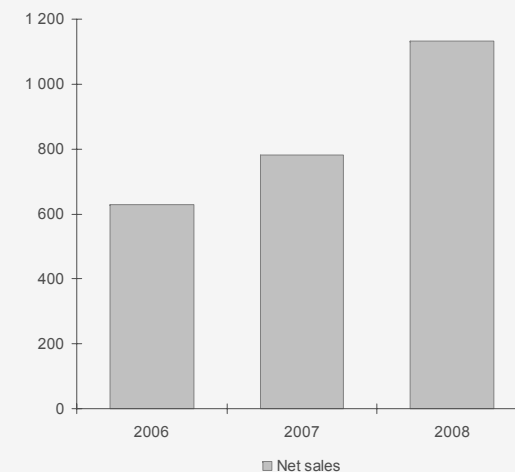
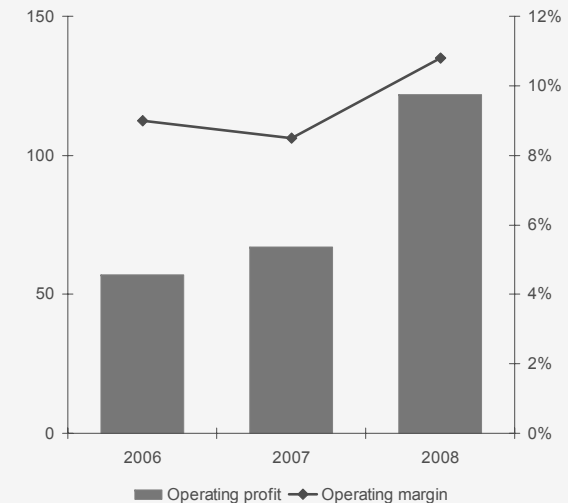


Average	2006	2007	2008
no of employees	2,079	2,336	2,479

Sweco Norway

Highlights

- Strong growth in net sales, increased by 45 per cent (29 from acquisitions and 16 from organic growth).
- Strong earnings growth, operating profit improved by 83 per cent.
- Operating margin up from 8.5 to 10.8 per cent
- Decreased activity in the construction sector - Continued strong demand for most other Sweco segments.
- Order backlog is back to a normal level.

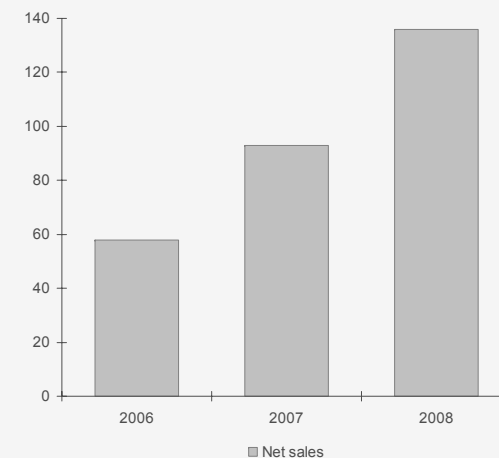
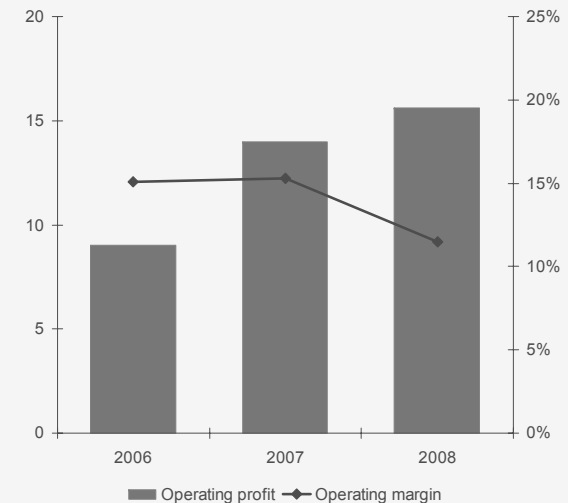


Average	2006	2007	2008
no of employees	502	582	831

Sweco Finland

Highlights

- Profitability down in the end of the year.
- Market severely impacted by economic slowdown - Private sector construction decreased markedly at the end of the year.
- Significantly better outlook in infrastructure and public construction sector.
- Measures taken to adjust to new market conditions.
- Order back-log has increased compared to last year, but is extended over several years.

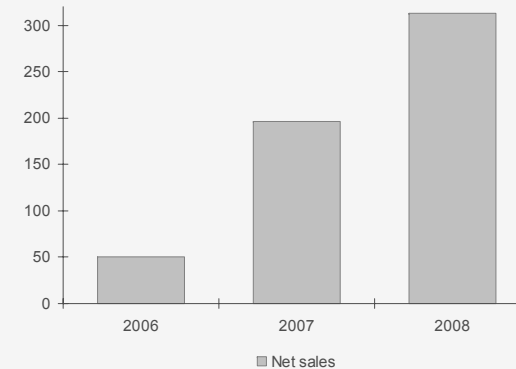
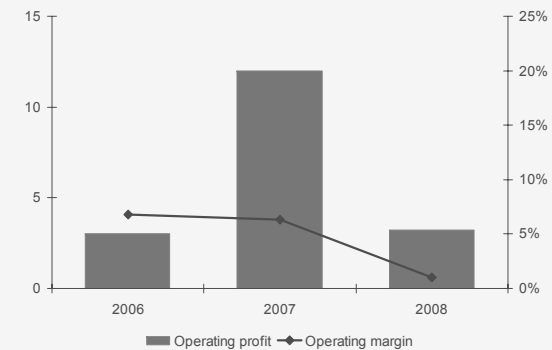


Average	2006	2007	2008
no of employees	47	77	87

Sweco Central & Eastern Europe

Highlights

- Very strong growth – 60 per cent.
- Profitability down mainly due to the rapid economic downturn in Estonia at the end of the year.
- Non recurring item of SEK 6 million for provision for bad debts in Estonia.
- Measures taken to adjust resources in Estonia.
- Market slowdown is most pronounced in Estonia. Stable market situation in Czech Republic, Lithuania and Bulgaria.
- Order back-log is satisfactory, except Estonia.

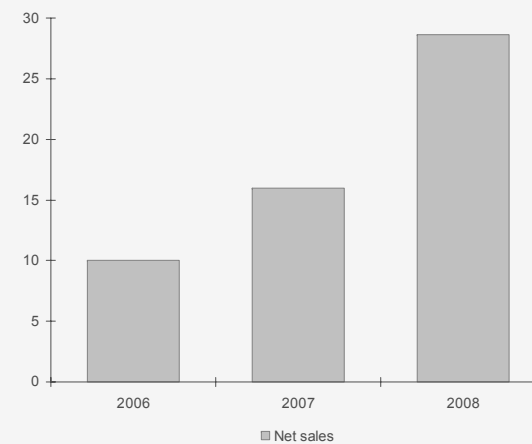
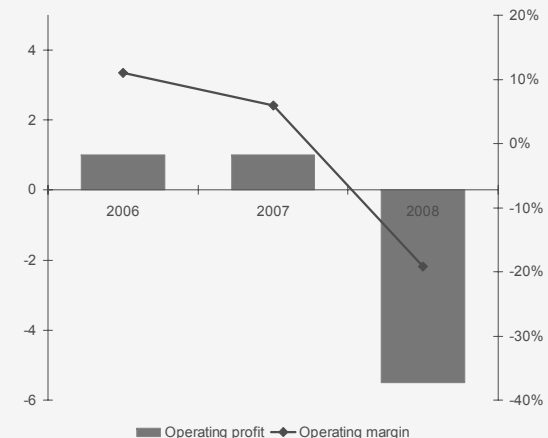


Average	2006	2007	2008
no of employees	144	529	806

Sweco Russia

Highlights

- Acquisition of remainder of Lenvodokanalproekt in May 2008 (from 50 to 100 per cent ownership).
- Full year EBIT -5,5 MSEK (-19,2 per cent) largely driven by restructuring costs.
- Major transformation and integration effort ongoing, including cost reduction and strengthening of organisation.
- Stable order back-log with resilience of municipal customers, while industrial customers largely disappeared in Q4.

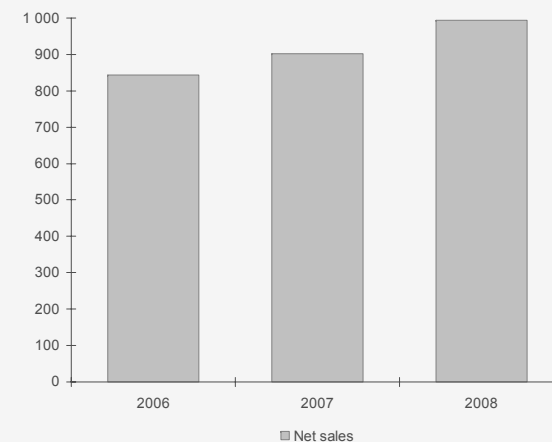
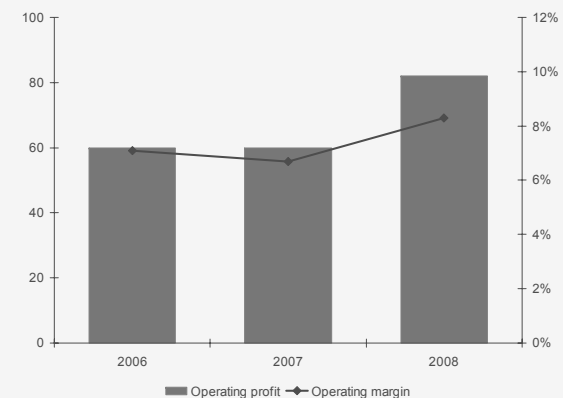


Average	2006	2007	2008
no of employees	37	64	126

Sweco Industry










Highlights

- Operating profit improved by 36 per cent.
- Non recurring items;
 - Divestments SEK +9.5 million
 - Impairments SEK -13 million
 - Provisions SEK -7.3 million
- Demand for industrial consulting services severely impacted by the economic downturn at the end of 2008. However some new projects starting in the energy-, chemical- and oil & gas sector.
- Considerable uncertainty about the future development.
- Order back-log is at the same level as last year.
- Adjustment to new demand level ongoing including performed divestures, temporary lay-offs and permanent reductions.



Average	2006	2007	2008
no of employees	1,126	1,097	1,110

Market outlook

Trend	Segment	Share of net sales	Key drivers
	Water & Environment	17%	Environmental focus, fiscal stimulation
	Industry	16%	CAPEX reductions
	Energy Systems	15%	Capacity expansion and renewables
	Infrastructure	14%	Government fiscal stimulation
	Building Service Systems	12%	Contraction of construction
	Structural Engineering	9%	Contraction of construction and CAPEX
	Architecture	9%	Contraction of construction
	Project Management	6%	General slowdown in economy
	Geographic IT	2%	GPS proliferation and new applications